

**PERFORMANCE MANAGEMENT EVENT**A ROADMAP TO OPTIMISE BUSINESS PERFORMANCE -  
LINK STRATEGY TO EXECUTIONWednesday 17<sup>th</sup> September 2008**AGENDA**

09.00	<b>Registration and Coffee</b>				
09.30	<b>Welcome and Introduction</b> Richard Hawksworth, Performance Optimisation Applications, UK & Ireland, SAP (UK) Ltd				
09.45	<b>IBM Balancing Risk and Performance with an Integrated Finance Organisation – The Global CFO Study 2008</b> Chris Edwards, Associate Partner - IBM Global Services, Business Performance Management Leader - UK, Ireland and South Africa				
10.45	<b>Coffee Break</b>				
11.15	<b>Performance Optimisation Solutions from SAP and Business Objects – From Strategy to Execution</b> <ul style="list-style-type: none"> <li>■ Solution</li> <li>■ Roadmap</li> <li>■ Q &amp; A</li> </ul> James Fisher, Business Objects, an SAP Company				
12.00	<b>Profitability and Cost Management at XL Capital to Deliver Rolling Re-Forecasts</b> Paul King, SVP, Financial Projects, XL Capital				
12.30	<b>Unified Business Planning &amp; Consolidation at Innovation Group</b> Paul Hemsley, Group Finance Director, Innovation Group				
13.00	<b>Lunch</b>				
14.00	<b>Business Efficiency through Compliance at Pearson Group</b> Mike Cartlidge, Deputy Head of SOX & Compliance, Pearson Group				
14.35	<b>Comfort Break</b>				
14.40	<table border="1" style="width: 100%;"> <thead> <tr> <th colspan="2" style="text-align: center;"><b>Workshop – Solution Overview &amp; Demo</b></th> </tr> </thead> <tbody> <tr> <td style="width: 50%; vertical-align: top;"> <b>Governance Risk &amp; Compliance</b>            SAP GRC Process Control optimises business processes and ensures compliance by centrally monitoring key controls over cross-enterprise systems.           <ul style="list-style-type: none"> <li>■ Cross-enterprise business process control Monitor thousands of critical procure-to-pay, order-to-cash, and reconcile-to-report configurations and transactions, as well as IT basis controls over multiple back end systems.</li> <li>■ Centralised Control Management One system manages automated controls, guided manual procedures, self-assessments, exception remediation, reporting, and control sign-offs</li> <li>■ Continuous Monitoring Pinpointing areas of control risk and prioritise risks, take corrective action, and prevent material weaknesses</li> </ul> </td> <td style="width: 50%; vertical-align: top;"> <b>Strategy Management</b>            Many organisations' best opportunity for transforming business performance comes from better linking operational activity to business strategy. The resulting alignment of all enterprise resources with business plans is a competitive advantage.            This session will provide an overview of how the SAP Strategy Management application enables this benefit through providing collaboration and strategy planning process control. The role of Scorecards, initiatives and KPI reporting will be described. Finally, the session will cover how SAP Strategy Management links to Enterprise Risk and Financial Management. It will include a brief demonstration of the application.         </td> </tr> </tbody> </table>	<b>Workshop – Solution Overview &amp; Demo</b>		<b>Governance Risk &amp; Compliance</b> SAP GRC Process Control optimises business processes and ensures compliance by centrally monitoring key controls over cross-enterprise systems. <ul style="list-style-type: none"> <li>■ Cross-enterprise business process control Monitor thousands of critical procure-to-pay, order-to-cash, and reconcile-to-report configurations and transactions, as well as IT basis controls over multiple back end systems.</li> <li>■ Centralised Control Management One system manages automated controls, guided manual procedures, self-assessments, exception remediation, reporting, and control sign-offs</li> <li>■ Continuous Monitoring Pinpointing areas of control risk and prioritise risks, take corrective action, and prevent material weaknesses</li> </ul>	<b>Strategy Management</b> Many organisations' best opportunity for transforming business performance comes from better linking operational activity to business strategy. The resulting alignment of all enterprise resources with business plans is a competitive advantage. This session will provide an overview of how the SAP Strategy Management application enables this benefit through providing collaboration and strategy planning process control. The role of Scorecards, initiatives and KPI reporting will be described. Finally, the session will cover how SAP Strategy Management links to Enterprise Risk and Financial Management. It will include a brief demonstration of the application.
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17.00	<b>Close</b>				

For more information and to register:

W: [www.conference-office.co.uk/pm](http://www.conference-office.co.uk/pm) E: [pm@conference-office.co.uk](mailto:pm@conference-office.co.uk) T: +44 (0)20 8398 6675